BOOKKEEPING PACKAGES LTD

Reliable Records. Confident Decisions.

BOOKKEEPING SUPPORT FOR BUSINESS MENTOR CLIENTS

Good advice is harder to apply when the numbers are wrong.

I provide ongoing bookkeeping to the businesses you mentor, helping your clients understand where they really stand financially and giving your recommendations a stronger foundation.

Stuart Kerr

Founder, Bookkeeping Packages Ltd

Better financial visibility for your client

Current books, reconciled banks and clearer information about cash, debtors, costs and profitability.

Stronger foundations for your mentoring

It is easier to discuss pricing, growth, cash flow and performance when the underlying numbers can be relied upon.

Consistency across your client portfolio

Where appropriate, I can help establish a more consistent financial structure and bookkeeping process across suitable clients.

DIRECT OR WHITE-LABEL

You mentor the business owner. I make sure their books support the conversation.

20+ YEARS

Hands-on financial and operational responsibility

DIRECTOR-LEVEL

Cash flow, reporting and financial control

c. £10m BUSINESS

Built from start-up and managed through significant growth

WHY THE BOOKKEEPING MATTERS

Your recommendations are easier to implement when the client understands their numbers.

Business mentors are often helping owners make important decisions around growth, pricing, staffing, profitability, cash flow and business direction. The difficulty comes when the underlying bookkeeping is late, incomplete or unreliable.

WHEN THE BOOKS ARE WRONG OR LATE

- Cash flow: Problems are harder to diagnose when the starting position is unclear.
- Pricing: Decisions are made without knowing the true cost base.
- Debtors: Collection problems can hide inside inaccurate aged receivables.
- Break-even: The conversation becomes guesswork when costs are not reliable.
- Growth: Plans are built without a dependable view of profitability.
- Decision-making: The owner may be managing from the bank balance rather than the accounts.

THAT IS WHERE I FIT

I provide ongoing bookkeeping directly to the businesses you mentor, so the financial records underneath the business are current, reconciled and sufficiently organised for the owner, mentor and accountant to work from.

What I can provide

- Bank and credit-card reconciliations
- Sales and purchase ledgers, debtors and creditors
- Historic balance investigation and clean-up
- Payroll, VAT and control-account reconciliation
- Consistent coding and clearer overhead visibility
- Month-end bookkeeping kept up to date, with a clean year-end handover and liaison where bookkeeping affects wider decisions

CONSISTENCY ACROSS YOUR CLIENT PORTFOLIO

I adapt the bookkeeping to support the way you work with your clients, not the other way around.

Where you mentor several businesses, there can be real value in creating a more consistent approach to the financial information you see. That may include an agreed chart of accounts, consistent bookkeeping conventions and a common month-end process. Each business remains individual, but the underlying information becomes more familiar and easier to interpret, leaving more time to discuss the business itself.

A SIMPLE WORKING RELATIONSHIP

You retain the mentoring relationship. I support the financial records underneath it.

01

Will you interfere with my client relationship?

No. You remain the business mentor and trusted adviser. My role is bookkeeping, not replacing your mentoring relationship.

02

Will I have to manage the bookkeeper?

The objective is the opposite. Routine queries can be handled directly with the client, with relevant issues raised where they affect the areas you are working on together.

03

What if the books are already a mess?

I can stabilise historic issues, reconcile the records and establish a reliable starting point. Significant catch-up work is scoped separately.

04

Can you make the numbers easier to understand?

Yes. Many owners need reliable information in plain English, not more financial jargon. My approach is practical and clear.

05

Direct or white-label?

Either. I can contract directly with your client or work on a white-label basis under an agreed arrangement that fits your existing relationship.

06

What if their existing bookkeeping already works?

Then there may be nothing to change. This is for clients where poor, late or inconsistent records are making it harder to understand and improve the business.

TYPICAL ONGOING FEE

£250

per month

Subject to volume and complexity. Significant catch-up work is agreed separately.

15% RECURRING REFERRAL

Paid to the introducer or, if preferred, donated to a charity of their choice.

Entirely optional.

PROFESSIONAL BOUNDARIES

I am happy to liaise with the client's accountant and other advisers.

Tax, statutory accounts, audit and specialist advisory work remain with the appropriately qualified professional.

Have a client who needs better control of their numbers?

A short introduction is usually enough for me to establish whether I can help.

07813 832419
support@bookkeepingpackages.co.uk